



Country Manager UK (f/m)

Born to perform?

Drop in now!

We - all the great people at waterdrop (www.waterdrop.com) - have been shaking up the market with our innovative microdrinks that help people to drink more water in a fun, healthy and more sustainable way. We save a ton of high sugar content beverages and plastic bottles. Following our rapid growth to +500.000 satisfied customers, +13 stores, listings in +2,500 markets and many loyal corporate customers all over Europe, we are now driving the UK market to its best. And we need YOU for that, a really good Country Manager (f/m).

If you want to be part of our success story, drop in now! We are a highly dynamic and international team who always have a good reason to drink(!).

Your responsibilities at waterdrop@:

- As a Country Manager (f/m) you take full responsibility to drive all of our offline sales channels (stores, retail, B2b)
- You orchestrate local marketing events and help with generating UK related content for our Online team centered in Vienna
- You develop and improve existing sales processes and convince potential business partners of waterdrop
- You organize promotion events and choose the best fairs for our product presentations
- You take over full responsibility for the satisfaction of our clients as well as cross- and upsellings

- You help manage PR agencies, spread our success story and drive our brand awareness in the UK

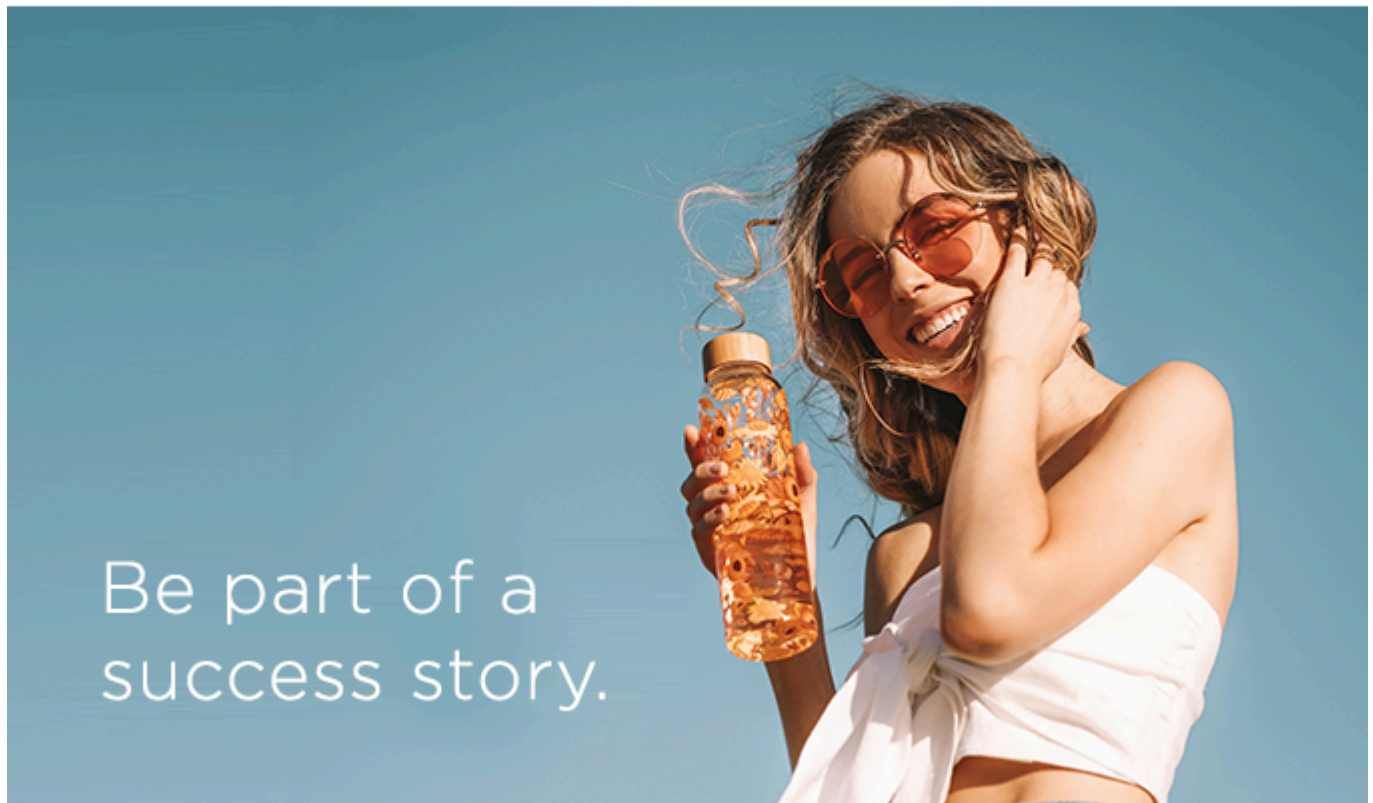
Your strengths and qualifications:

- You have successfully graduated in business, marketing, communication, sales or similar
- You have gained a minimum of two years of relevant work experience in the field of business development, general management, sales or marketing
- You are known for your charismatic and ambitious personality and your sales skills
- You are success driven, goal oriented and you love to reach and overachieve your KPIs
- You have a structured and independent working style and are able to juggle a lot of things at once
- You know the british market by heart and you are always one step ahead
- You understand the digital sphere and have a keen interest in E-Commerce

What we offer:

- A high level of responsibility from day one onwards in a young, dynamic and international working environment
- A high learning curve and attractive career opportunities in one of Europe's most successful e-commerce companies
- Flat hierarchies as well as collegial and respectful interaction in a very positive atmosphere
- An international team with offices in Vienna, Paris and Brno
- Legendary summer and Christmas parties

Wanna drop in? Just send your application documents in English or German through the application button.



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Additional information

Location	London
Position type	Full-time employee
Start of work	As of now

Responsible

Sandra Werber